

Message Text

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PAGE 01 CARACA 09144 031553Z

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ACTION ARA-10

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R 031408Z SEP 75
FM AMEMBASSY CARACAS
TO USDOC WASHDC
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UNCLAS CARACAS 9144

E.O. 11652: N/A

TAGS: ENRG, BEXP, VE

SUBJ: EQUIPMENT PURCHASE OF PRIVATE UTILITY-CCP CAMPAIGN

REF: CARACAS 7753

1. THE PRESIDENT OF LA ELECTRICIDAD DE CARACAS C.A. (EDC), DURING A RECENT CONVERSATION, INFORMED EMBASSY THAT IN ADDITION TO THE TWO JAPANESE STEAM TURBINES WHICH IT RECENTLY BOUGHT FOR \$55 MILLION, IT WILL REQUIRE CONSIDERABLE MORE EQUIPMENT FOR THE EXPANSION OF ITS TACAO POWER PLANT. EDC IS PRESENTLY STUDING OFFERS FOR BOILERS AND AT THIS MOMENT IS LEANING TOWARDS THE \$50 MILLION OFFER BY A US. MANUFACTURER. HOWEVER, AFTER THE BOILER PURCHASE, EDC WILL REQUIRE A CONSIDERABLE VOLUME OF AUXILIARY AND ANCILLARY EQUIPMENT FOR A TOTAL COST ALSO OF OVER \$50 MILLION. THIS EQUIPMENT WILL INVOLVE INSTRUMENTATION, PUMPS, TRANSFORMERS, SWITCHYARD EQUIPMENT, AND OTHER ACCESSORIES.

2. EDC INTENDS TO PROCEED IN THE FORM OF AN ASSEMBLY OPERATION AND PURCHASE QUIPMENT AS IT GOES ALONG. IT HAS EXPRESSED ITS INTENTIONS TO BUY AS MUCH US. MADE EQUIPMENT AS POSSIBLE. WHILE EDC NORMALLY PURCHASES IN THE FORM OF BIDDING AMONG PRESELECTED COMPANIES, SMALLER PURCHASES ARE ALSO MADE DIRECTLY FROM FIRMS EDC KNOWS AND HAS DEALT WITH IN THE PAST.

3. WHILE THE US. LOST THE TURBINE SALE, THERE APPEARS TO BE CONSIDERABLE HOPE THAT THE LARGER PART OF THIS PROJECT WILL BE SUPPLIED FROM US. SOURCES.

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Message Attributes

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